

To the  
European Commission  
DG ENER-C1

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Replay to the Strategy for a Smart Sector Integration

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Dear Sirs and Madames,

IWO Austria (Institute of efficient oil heating systems) is a private institution, which represents the petroleum industry and energy traders. Its prime task is the promotion of the efficient use of the energy of heating oil in the market of heating engineering. In addition it promotes especially the modernization of existing oil heating systems as well the use of heating oil as source of energy for new buildings.

IWO Austria is a member of Eurofuel and fully endorses the statement of this organisation. In addition, we would like to stress the following points:

#### 1 The role of low-carbon fuels

Austria and other countries are interested in developing a liquid fuel from renewable sources. There are already pilot projects in several countries successfully running. Unfortunately, the present roadmap does not contain any approach for these "green" fuels. The use of hydrogen for the conversion of fossil natural gas into biogas, which is emphasized and promoted, can be used equally for the conversion of fossil fuel oil into a synthetic fuel.

#### 2 Technology neutrality

The strategy aims at explaining the benefits and synergies that will be achieved through better integration of the different sectors in the context of the Green Deal.

In order to achieve this goal, the possibility of allowing hybrid systems must also be granted. This is prohibited in Austria in connection with heating oil. This will also counteract the development of the new green fuel.

### 3 Expansion of the electricity sector

A key point of this strategy is to expand and increase electrification in the transport, building and industrial sectors.

However, this expansion is only possible if the electricity grids are expanded accordingly and there are sufficient incentives to generate electricity domestically. In Austria we would need 3x the Danube with all its power stations for the expansion of heat pumps in the building sector alone to cover the additional energy demand.

With best regards



Mag. Martin Reichard  
IWO Geschäftsführer



Mag. Christa Wendler  
Rechtsreferentin